

## PARTNERSHIP EVENTS TOOLKIT



Helping you run a successful fundraiser in support of the GBGH Foundation



# THANK YOU FOR CHOOSING TO PARTNER WITH US!

Each year, members of our community come together in unique & inspiring ways to raise money for Georgian Bay General Hospital (GBGH). Whether you want to celebrate a birthday in a special way, host an intimate dinner with friends, organize a golf tournament or a run – we can help make your idea a reality! No event is too small to have a big impact on your community.

The government does not fund equipment for hospitals – so your support will help to provide essential equipment to enhance patient care and adopt new technologies. When you partner with us, you are helping to ensure that excellent care can be provided in our local community for generations to come.

On behalf of all of us at the GBGH Foundation, thank you for investing in excellent care at GBGH.







### **BUDGETING TIPS**

- Brainstorm all possible **revenue** streams for the event (sponsorship, ticket sales, auction, door prize, raffle, bar sales, sponsorship, pledges, in person or online donations, etc.)
- List (estimate) all potential **expenses** (venue costs, rentals, food/beverage, photography, décor, entertainment, permits, other vendors etc.)
- Ensure potential revenue exceeds your expenses! (If not, return to Step 2 and identify how you can reduce expenses to achieve your goals!)

REVENUE (STEP 1) – EXPENSES (STEP 2) =
YOUR DONATION AMOUNT TO GBGHF
(FUNDRAISING GOAL)



#### OTHER WAYS TO FUNDRAISE

**SPONSORSHIP** Consider reaching out to businesses that would be interested in supporting your fundraiser while gaining brand recognition. This recognition could include their logo on the poster or social graphic.

**AUCTION** If there is an in-person component to your fundraiser, you can organize a silent auction where supporters can pay their winning bid to you in person. (<u>Sample Solicitation Letter</u>)

**TICKET SALES** Ask your guests to pay an entry fee to help generate revenue.

**OTHER SALES** The selling of various homemade goods or other products is a great way to help guests give generously in support of your cause.

**DOOR/RAFFLE PRIZE** Sell tickets for a chance to win a great prize.

**COLLECTING IN-PERSON DONATIONS** Don't be shy to ask everyone participating to make a donation. Have a donation jar on display to collect cash or cheques!







### PROMOTE YOUR EVENT

Promotion is essential for a successful event. Identify the target audience of your fundraiser and identify the best way to reach and engage them. Consider the following:

**SOCIAL MEDIA** promote your event on Facebook, Instagram, X (formerly Twitter) or LinkedIn and ask your friends to re-share! Don't forget to tag us so we can share your posts (@GBGHFOUNDATION)!

**E-MAIL** Send emails to your network with the event details (where and when, what the fundraiser is supporting and why, and how others can support or get involved). Ask them to re-share the email with their networks! Add the link to your fundraiser in your email signature!

**POSTERS** Post flyers or posters in high traffic areas in the local community.

**LOCAL MEDIA** Contact your local media to share the event and ask for their support in sharing the message. (Sample PDF Media Release)



# SAY THANK YOU & SHARE IMPACT

This is the most important step! Please thank those who attended, sponsors, partners and volunteers, and let them know how much you appreciate their support. Share how much the event raised and the impact of their generosity. (Sample Thank You Letter)

Letting your supporters know how they are making a difference at GBGH is a great way to say thank you. The Foundation has standard Impact Reports for some of our major fundraising priorities, like the MRI machine or new X-Ray rooms, that can be found here:



To discuss your ideas, please contact:



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